

**Musical Instrument
Rental Purchase Program
2018-2019 Monthly**

Family Owned Since 1910

O. DiBella Music Inc.

456 S. Washington Ave. Bergenfield, NJ 07621 201-385-5800

Highlights of Our Rental Program - O. DiBella Music provides premium quality instruments to its rental customers. These instruments, manufactured by Selmer, Bach, Armstrong, King, Conn, Jupiter, Emerson, Leblanc, Holton, Buffet, Ludwig and Pearl, are specifically designed with the student player in mind.

- ❑ **Rental Fees Do Not Change** after the initial period.
- ❑ **No Loss Damage Waiver (LDW) Fees are added** to your rental.
- ❑ **Free Pick-Up and Delivery** of Rentals, Repairs and Supplies to and from your school
- ❑ **Free Repair** of problems caused by normal wear and tear.
- ❑ **A Purchase Option** that considers All of your rental payments.

Getting Started – Please read this agreement and keep it for your records. Complete the order form and return it to O. DiBella Music. We will deliver an instrument to your child's school before the date that it is needed.

If you'd prefer, you may pick up your instrument at our shop in Bergenfield.

Monthly Rental Rates

Clarinet, Flute, Violin, Trumpet, Trombone, Bell Set, Snare Drum, Snare/Bell Kit, Piccolo	\$29.95	\$32.00 with sales tax
Alto Saxophone, Viola, Oboe, Soprano Sax	\$39.95	\$42.69 with sales tax
French Horn, Cello Bass Clarinet, Tenor Sax Baritone Horn, Euphonium	\$49.95	\$53.38 with sales tax

Other Instruments- Please call to inquire about other instruments, including; Soprano Sax, Baritone Sax, Bassoon, Tuba, Marching Brass, Upright Bass, Keyboards, Guitars, Bass, Drum Sets, Amplifiers, Karaoke, Lighting, Fog Machines, DJ Systems, Wireless Microphones, P.A. Systems, Projectors, Screens, Flat Panel Displays and much more.

Billing – Our monthly rental fee will be charged to your credit card on the day that you rent your instrument. The rental fee, plus sales tax, will be charged to your credit card on that same day each month until your instrument is either purchased or returned. A receipt will be emailed after each billing.

- By including your major credit card number on our order form, you as the card holder, authorize O.DiBella Music to bill your credit card as rental fees become due.

If you are not able to provide a valid major credit card please call O.DiBella Music to discuss other options.

A 1.5 % per month service charge will be imposed on all past due balances and the cardholder will be responsible for all collection costs.

Purchase Options –Your rental instrument may be purchased at any time. The purchase price is calculated by subtracting **all** of your rental payments from the instrument’s suggested retail value and then applying a **Bonus Discount** as follows:

	Day 1 until	7/1/18 -	10/1/18 -	1/1/19 -	4/1/19
	6/30/18	9/30/18	12/31/18	3/31/19	and after
Bonus Discount*	40%	35%	30%	25%	20%

Or Rent until your payments equal the suggested retail value to complete your purchase.

Orchestra Family Only – Most young string players begin their lessons on a smaller-sized instrument. These instruments may be exchanged for larger sizes as the player grows. All rental payments will accumulate toward the purchase of a full-size instrument. Smaller instruments may be purchased if desired.

Continuous rental is required to take advantage of any purchase option. Rental payments cannot be carried from contract to contract for purchase credit.

Typical Suggested Retail Values

Instrument	New	Lightly Used	Reconditioned	Instrument	New	Lightly Used	Reconditioned
Alto Sax	\$2232.00	\$1650.00	\$960.00	Oboe	\$2620.00	\$1650.00	\$1050.00
Baritone Horn	1480.00	1050.00	710.00	Piccolo	1140.00	950.00	650.00
Bass Clarinet	2634.00	2050.00	1400.00	Snare/Bell Kit	620.00	450.00	305.00
Bell Set	435.00	305.00	215.00	Snare Drum	380.00	280.00	195.00
Cello	1460.00	1090.00	850.00	Tenor Sax	3024.00	2150.00	1495.00
Clarinet	1208.00	895.00	350.00	Trombone	1307.00	950.00	595.00
Euphonium	2740.00	1845.00	1295.00	Trumpet	1223.00	925.00	585.00
Flute	1039.00	795.00	400.00	Viola	1100.00	770.00	540.00
French Horn	2340.00	1600.00	1190.00	Violin	995.00	695.00	495.00

Repairs – Your rental instrument will be repaired at O. DiBella Music free of charge unless, in the opinion of our repair department, the instrument was mishandled. Please note that strings, reeds, rosin, drum sticks and oils are disposable items which must be replaced at the customer’s expense. If your instrument needs repair, contact O. DiBella to arrange a pick-up at your school. For extra fast service, bring your instrument directly to O.DiBella Music in Bergenfield.

Instrument Return - Your instrument may be returned at any time without further obligation, assuming payments are current and the instrument has not been damaged. Contact O.DiBella to arrange a pick-up at your school or bring your instrument directly to O.DiBella Music in Bergenfield. After an O. DiBella technician inspects your instrument and deems it undamaged, a receipt will be issued. The instrument is the customer’s responsibility until a receipt is issued. If an instrument is lost or stolen, the customer is responsible for its discounted purchase price.

Have questions? Call O. DiBella at (201)385-5800 or email rentals@odibellamusic.com

Instrument Rental Order Form Monthly 2018-2019

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456 S. Washington Ave. Bergenfield, NJ 07621 201-385-5800

Parent's Last Name _____ First Name _____

Street _____ Town _____ State _____ Zip _____

Phone # _____ Second Phone # _____

Credit Card # _____ Expiration Date _____ CVV Code _____

Cardholder Name _____ e-mail address _____

Drivers License _____ State _____

Child's Name _____ School _____

Instrument _____ ()New* ()Lightly Used* ()Reconditioned* *Subject to Availability

Violin / Viola / Cello size _____ Approximate Date Needed _____

Rental Fee	Quantity	Price Each	Extension
2018-19 Monthly Rental with sales tax			\$ _____

Accessories (prices include sales tax)

Lesson Book Titled _____			\$ _____
Rico Clarinet Reeds, Strength 2.5	3 pack	9.55	\$ _____
	10 pack	20.25	\$ _____
Rico Alto Sax Reeds, Strength 2.5	3 pack	10.70	\$ _____
	10 pack	24.50	\$ _____
Instrument Care kit		17.10	\$ _____
Mouthpiece Cleaning Brush		4.95	\$ _____
Portable Music Stand with Carry Bag		17.99	\$ _____
8 1/2" x 11" Spiral Bound Manuscript Book		6.00	\$ _____
_____			\$ _____
_____			\$ _____
		Total	\$ _____

() Call me when my instrument is ready () Deliver my instrument to school

This form may be filled out at www.odibellamusic.com/TMR
 Fill it out and save it to your computer. Then email the saved file to
rentals@odibellamusic.com

I agree to the terms of the O. DiBella Music 2018-2019 Musical Instrument Monthly Rental Program and I have kept a copy of this agreement for my records.

Cardholder's Signature _____ Date _____