

**Musical Instrument
Rental Purchase Program
Full School Year 2024-2025**



Start Online Rental

Family Owned Since 1910

O. DiBella Music Inc.

456 S. Washington Ave. Bergenfield, NJ 07621 201-385-5800

Highlights of Our Rental Program - O. DiBella Music provides premium quality instruments to its rental customers. These instruments, manufactured by Selmer, Bach, Armstrong, King, Conn, Jupiter, Leblanc, Holton, Buffet, Ludwig and Pearl, are specifically designed with the student player in mind.

- ❑ **Free Summer 2024 Rental** when you rent for the 2024-25 school year.
- ❑ **No Loss Damage Waiver (LDW) Fees** are added to your rental.
- ❑ **Free Repair** of problems caused by normal wear and tear with a very quick turnaround
- ❑ **Free Pick-Up and Delivery** of Rentals, Repairs and Supplies to and from your school
- ❑ **A Purchase Option** that considers All of your rental payments

Getting Started – Please read this agreement and keep it for your records. Complete the order form at www.odibellamusic.com under the rentals tab. We will deliver an instrument to your child's school before the date that it is needed.

If you'd prefer, you may pick up your instrument at our shop in Bergenfield.

Full School Year Rental Special

Clarinet, Flute, Violin,
Trumpet, Trombone,
Bell Set, Snare Drum,
Snare/Bell Kit, Viola

\$149.95 +sales tax
and then \$35.00+tax, Monthly, starting July 1, 2025

Alto Saxophone, Oboe,
Piccolo, Soprano Sax

\$239.95 +sales tax
and then \$45.00+tax Monthly, starting July 1, 2025

French Horn, Cello
Bass Clarinet, Tenor Sax
Baritone Horn, Euphonium

\$329.95 +sales tax
and then \$65.00+tax, Monthly, starting July 1, 2025

Other Instruments- Please call to inquire about other instruments, including Soprano Sax, Baritone Sax, Bassoon, Tuba, Marching Brass, Upright Bass, Keyboard, Guitar, Bass, Drum Set, Amplifier, Karaoke Set, Lighting, Fog Machine, DJ System, Wireless Microphone, P.A. System, Projector, Screen, Flat Panel Display and much more.

Billing – Our 2024-2025 full school year rental fee will be charged to your credit card on the day that you rent your instrument. Then, when our full school year rental special ends on July 1, 2025, our monthly rental fee, plus sales tax, will be charged to your credit card each month until your instrument is either purchased or returned. A receipt will be emailed after each billing.

- By including your major credit card number on our order form, you as the card holder, authorize O. DiBella Music to bill your credit card as rental fees become due.

If you are not able to provide a valid major credit card, please call O. DiBella Music to discuss other options.

A 1.5 % per month service charge will be imposed on all past due balances and the cardholder will be responsible for all collection costs.

Early Purchase Discounts –Your rental instrument may be purchased at any time. The purchase price is calculated by subtracting **all** your rental payments from the instrument's suggested retail value and then applying an **Additional Discount** as follows:

	Day 1 until	7/1/25 -	10/1/25 -	1/1/26 -	4/1/26
	6/30/25	9/30/25	12/31/25	3/31/26	and after
Additional Discount*	40%	35%	30%	25%	20%

Or Rent until your payments equal the suggested retail value to complete your purchase.

Violin, Viola, Cello, French Horn, Baritone Horn– Most young students begin their lessons on a smaller-sized instrument. These instruments may be exchanged for larger sizes as the player grows. All rental payments will accumulate toward the purchase of a full-size instrument. Smaller instruments may be purchased if desired

Continuous rental is required to take advantage of any purchase option. Rental payments cannot be carried from contract to contract for purchase credit.

Typical Suggested Retail Values

Instrument	New	Lightly Used	Reconditioned	Instrument	New	Lightly Used	Reconditioned
Alto Sax	\$2700.00	\$2100.00	\$1500.00	Oboe	\$2860.00	\$2150.00	\$1250.00
Baritone Horn	2480.00	1950.00	1250.00	Piccolo	1119.00	800.00	650.00
Bass Clarinet	3500.00	2600.00	1900.00	Snare/Bell Kit	848.00	650.00	425.00
Bell Set	536.00	425.00	325.00	Snare Drum	494.00	380.00	280.00
Cello	2080.00	1500.00	950.00	Tenor Sax	3400.00	2650.00	1895.00
Clarinet	1439.00	1050.00	650.00	Trombone	1839.00	1300.00	895.00
Euphonium	3550.00	2600.00	1900.00	Trumpet	1716.00	1250.00	825.00
Flute	1165.00	995.00	650.00	Viola	1300.00	995.00	695.00
French Horn	3269.00	2350.00	1650.00	Violin	1400.00	1100.00	650.00

Repairs – Your rental instrument will be repaired at O. DiBella Music free of charge unless, in the opinion of our repair department, the instrument was mishandled. Please note that strings, reeds, rosin, drumsticks and oils are disposable items which must be replaced at the customer's expense. If your instrument needs repair, contact O. DiBella to arrange a pick-up at your school. For extra fast service, bring your instrument directly to O. DiBella Music in Bergenfield.

Instrument Return - Your instrument may be returned at any time without further obligation, assuming payments are current, and the instrument has not been damaged. Contact O. DiBella to arrange a pick-up at your school or bring your instrument directly to O. DiBella Music in Bergenfield. After an O. DiBella technician inspects your instrument and deems it undamaged, a receipt will be issued. The instrument is the customer's responsibility until a receipt is issued.

No portion of a rental fee will be refunded.

If an instrument is lost or stolen, the customer is responsible for its discounted purchase price.

Questions? call 201-385-5800, text 201-448-7650, email tom@odibellamusic.com