

**Musical Instrument  
Rental Purchase Program  
Full School Year 2020-2021**

*Family Owned Since 1910*

# O. DiBella Music Inc.

456 S. Washington Ave. Bergenfield, NJ 07621 201-385-5800

**Highlights of Our Rental Program** - O. DiBella Music provides premium quality instruments to its rental customers. These instruments, manufactured by Selmer, Bach, Armstrong, King, Conn, Jupiter, Leblanc, Holton, Buffet, Ludwig and Pearl, are specifically designed with the student player in mind.

- ❑ **Free Summer 2020 Rental** when you rent for the 2020-21 school year.
- ❑ **No Loss Damage Waiver (LDW) Fees** are added to your rental.
- ❑ **Free Pick-Up and Delivery** of Rentals, Repairs and Supplies to and from your school
- ❑ **Free Repair** of problems caused by normal wear and tear with a very quick turnaround
- ❑ **A Purchase Option** that considers All of your rental payments

**Getting Started** – Please read this agreement and keep it for your records. Complete the order form at [www.odibellamusic.com](http://www.odibellamusic.com) under the rentals tab. We will deliver an instrument to your child's school before the date that it is needed.  
If you'd prefer, you may pick up your instrument at our shop in Bergenfield.

## Full School Year Rental Special

Clarinet, Flute, Violin,  
Trumpet, Trombone,  
Bell Set, Snare Drum,  
Snare/Bell Kit, Viola

**\$129.95** +sales tax  
Monthly rental starting July 1, 2021 is \$35.00+tax

Alto Saxophone, Oboe,  
Piccolo, Soprano Sax

**\$219.95** +sales tax  
Monthly rental starting July 1, 2021 is \$45.00+tax

French Horn, Cello  
Bass Clarinet, Tenor Sax  
Baritone Horn, Euphonium

**\$299.95** +sales tax  
Monthly rental starting July 1, 2021 is \$60.00+tax

**Other Instruments**- Please call to inquire about other instruments, including; Soprano Sax, Baritone Sax, Bassoon, Tuba, Marching Brass, Upright Bass, Keyboard, Guitar, Bass, Drum Set, Amplifier, Karaoke Set, Lighting, Fog Machine, DJ System, Wireless Microphone, P.A. System, Projector, Screen, Flat Panel Display and much more.

**Billing** – Our 2020-2021 full school year rental fee will be charged to your credit card on the day that you rent your instrument. Then, starting on July 1, 2021, when the full school year rental special ends, our monthly rental fee, plus sales tax, will be charged to your credit card each month until your instrument is either purchased or returned. A receipt will be emailed after each billing.

- ❑ By including your major credit card number on our order form, you as the card holder, authorize O.DiBella Music to bill your credit card as rental fees become due.

If you are not able to provide a valid major credit card please call O.DiBella Music to discuss other options.

A 1.5 % per month service charge will be imposed on all past due balances and the cardholder will be responsible for all collection costs.

**Early Purchase Discounts** –Your rental instrument may be purchased at any time. The purchase price is calculated by subtracting **all** your rental payments from the instrument's suggested retail value and then applying an **Additional Discount** as follows:

	Day 1 until 6/30/21	7/1/21 - 9/30/21	10/1/21 - 12/31/21	1/1/22 - 3/31/22	4/1/22 and after
Additional Discount*	40%	35%	30%	25%	20%

**Or Rent** until your payments equal the suggested retail value to complete your purchase.

**Violin, Viola, Cello, French Horn, Baritone Horn**– Most young students begin their lessons on a smaller-sized instrument. These instruments may be exchanged for larger sizes as the player grows. All rental payments will accumulate toward the purchase of a full-size instrument. Smaller instruments may be purchased if desired

**Continuous rental** is required to take advantage of any purchase option. Rental payments cannot be carried from contract to contract for purchase credit.

#### Typical Suggested Retail Values

Instrument	New	Lightly Used	Reconditioned	Instrument	New	Lightly Used	Reconditioned
<b>Alto Sax</b>	\$2391.00	\$1850.00	\$1200.00	<b>Oboe</b>	\$2220.00	\$1695.00	\$1050.00
<b>Baritone Horn</b>	1480.00	1050.00	710.00	<b>Piccolo</b>	1199.00	950.00	650.00
<b>Bass Clarinet</b>	2385.00	1649.00	1200.00	<b>Snare/Bell Kit</b>	635.00	450.00	305.00
<b>Bell Set</b>	446.00	325.00	225.00	<b>Snare Drum</b>	394.00	290.00	225.00
<b>Cello</b>	1460.00	1090.00	850.00	<b>Tenor Sax</b>	2695.00	2050.00	1495.00
<b>Clarinet</b>	1244.00	950.00	550.00	<b>Trombone</b>	1376.00	980.00	595.00
<b>Euphonium</b>	2740.00	1845.00	1295.00	<b>Trumpet</b>	1376.00	980.00	595.00
<b>Flute</b>	1099.00	895.00	550.00	<b>Viola</b>	898.00	625.00	450.00
<b>French Horn</b>	1940.00	1450.00	999.00	<b>Violin</b>	499.00	375.00	250.00

**Repairs** – Your rental instrument will be repaired at O. DiBella Music free of charge unless, in the opinion of our repair department, the instrument was mishandled. Please note that strings, reeds, rosin, drum sticks and oils are disposable items which must be replaced at the customer's expense. If your instrument needs repair, contact O. DiBella to arrange a pick-up at your school. For extra fast service, bring your instrument directly to O.DiBella Music in Bergenfield.

**Instrument Return** - Your instrument may be returned at any time without further obligation, assuming payments are current and the instrument has not been damaged. Contact O.DiBella to arrange a pick-up at your school or bring your instrument directly to O.DiBella Music in Bergenfield. After an O. DiBella technician inspects your instrument and deems it undamaged, a receipt will be issued. The instrument is the customer's responsibility until a receipt is issued.

No portion of a rental fee will be refunded.

If an instrument is lost or stolen, the customer is responsible for its discounted purchase price.

**Have questions? Call O. DiBella at (201)385-5800 or email [rentals@odibellamusic.com](mailto:rentals@odibellamusic.com)**